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    SECURITIES AND EXCHANGE COMMISSION
        WASHINGTON, D. C. 20549
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    FORM 10-Q
X QUARTERLY REPORT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT FOR
---- THE QUARTER ENDED OCTOBER 31, 1999.
    TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES ACT OF
---- 1934 FOR THE TRANSACTION PERIOD FROM
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                    COMMISSION FILE NUMBER: 0-25858
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DAVE \& BUSTER'S, INC.
(Exact Name of Registrant as Specified in Its Charter)
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                MISSOURI
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                MISSOURI
            43-1532756
            43-1532756
            (State of Incorporation)
            (State of Incorporation)
            2481 MANANA DRIVE
            2481 MANANA DRIVE
                DALLAS, TEXAS 75220
                DALLAS, TEXAS 75220
    (Address of Principal Executive Offices)
    (Address of Principal Executive Offices)
        (Zip Code)
        (Zip Code)
            Registrant's telephone number, including area code:
                                    (214) 357-9588
    Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]
The number of shares of the Registrant's common stock, \$.01 par value, outstanding as of December 9, 1999 was $12,953,375$ shares.

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PART I. FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

DAVE \& BUSTER'S, INC.
CONSOLIDATED STATEMENTS OF INCOME
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)
(UNAUDITED)
\begin{tabular}{|c|c|c|c|}
\hline 13 Week & Ended & \multicolumn{2}{|l|}{39 Weeks Ended} \\
\hline \[
\begin{gathered}
\text { October 31, } \\
1999
\end{gathered}
\] & \[
\begin{gathered}
\text { November } 1, \\
1998
\end{gathered}
\] & \[
\begin{gathered}
\text { October } 31, \\
1999
\end{gathered}
\] & November 1998 \\
\hline
\end{tabular}


See accompanying notes to consolidated financial statements.

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DAVE \& BUSTER'S, INC. CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS )

\section*{ASSETS}

Current assets:
Cash and cash equivalents
Inventories
Prepaid expenses
Preopening costs
Other current assets

Total current assets
Property and equipment, net
Goodwill, net of accumulated amortization of \(\$ 1,787\) and \(\$ 1,502\)
Other assets

Total assets


LIABILITIES AND STOCKHOLDERS' EQUITY


See accompanying notes to consolidated financial statements.

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DAVE \& BUSTER'S, INC.
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY
(IN THOUSANDS)
(UNAUDITED)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{3}{|c|}{Common Stock} & \multicolumn{2}{|r|}{\multirow[b]{2}{*}{Paid in Capital}} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{Retained Earnings}} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{Treasury Stock}} & \multicolumn{2}{|r|}{\multirow[b]{2}{*}{Total}} \\
\hline & Shares & \multicolumn{2}{|r|}{Amount} & & & & & & & & \\
\hline Balance, January 31, 1999 & 13,069 & \$ & 131 & & 114,621 & \$ & 30,750 & \$ & 0 & & 145,502 \\
\hline Stock options exercised & 59 & & 0 & & 757 & & 0 & & 0 & & 757 \\
\hline Tax benefit related to options exercised & 0 & & 0 & & 276 & & 0 & & 0 & & 276 \\
\hline Purchase of treasury stock & (125) & & 0 & & 0 & & 0 & & \((1,415)\) & & \((1,415)\) \\
\hline Net income & 0 & & 0 & & 0 & & 1,345 & & 0 & & 1,345 \\
\hline Balance, October 31, 1999 & 13,003 & \$ & 131 & & 115,654 & \$ & 32,095 & \$ & \((1,415)\) & & 146,465 \\
\hline
\end{tabular}

See accompanying notes to consolidated financial statements.

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DAVE \& BUSTER'S, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(IN THOUSANDS) (UNAUDITED)
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Cash flows from operating activities} \\
\hline \multicolumn{5}{|l|}{Adjustments to reconcile net income to net cash provided by operating activities} \\
\hline Cumulative effect of change in an accounting principle & & 4,687 & & -- \\
\hline Depreciation and amortization & & 14,109 & & 11,444 \\
\hline Provision for deferred income taxes & & 405 & & 617 \\
\hline \multicolumn{5}{|l|}{Changes in assets and liabilities} \\
\hline Inventories & & \((4,686)\) & & \((2,666)\) \\
\hline Prepaid expenses & & (296) & & (539) \\
\hline Preopening costs & & 0 & & \((6,468)\) \\
\hline Other assets & & 1,189 & & (530) \\
\hline Accounts payable & & \((3,063)\) & & 7,785 \\
\hline Accrued liabilities & & 1,581 & & 1,755 \\
\hline Other liabilities & & 818 & & 465 \\
\hline Net cash provided by operating activities & & 16,089 & & 20,264 \\
\hline \multicolumn{5}{|l|}{Cash flows from investing activities} \\
\hline Capital expenditures & & \((56,011)\) & & \((59,446)\) \\
\hline Sale of short-term investments & & -- & & 8,507 \\
\hline Net cash used by investing activities & & \((56,011)\) & & \((50,939)\) \\
\hline \multicolumn{5}{|l|}{Cash flows from financing activities} \\
\hline Spin-off and related transactions & & -- & & \((2,244)\) \\
\hline Purchase of treasury stock & & 1,415 & & -- \\
\hline Proceeds from issuance of common stock & & 757 & & 716 \\
\hline Borrowings under long-term debt & & 37,500 & & 19,000 \\
\hline Repayments of long-term debt & & -- & & \((1,000)\) \\
\hline Net cash provided by financing activities & & 36,842 & & 16,472 \\
\hline Cash (used) & & \((3,080)\) & & \((14,203)\) \\
\hline Beginning cash and cash equivalents & & 4,509 & & 14,309 \\
\hline Ending cash and cash equivalents & \$ & 1,429 & \$ & 106 \\
\hline
\end{tabular}

See accompanying notes to consolidated financial statements.

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DAVE \& BUSTER'S, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

OCTOBER 31, 1999
(UNAUDITED)
(DOLLARS IN THOUSANDS)

NOTE 1: RESULTS OF OPERATIONS
The results of operations for the interim periods reported are not necessarily indicative of results to be expected for the year. The information furnished herein reflects all adjustments (consisting only of normal recurring adjustments) which are, in the opinion of management, necessary to fairly present the results of operations and financial position for the interim periods.

NOTE 2: BASIS OF PRESENTATION

The consolidated financial statements include the accounts of Dave \& Buster's, Inc. and all wholly-owned subsidiaries (the "Company"). All material
intercompany accounts and transactions have been eliminated in consolidation. The consolidated balance sheet data presented herein for January 31, 1999 was derived from the Company's audited consolidated financial statements for the fiscal year then ended. The preparation of financial statements in accordance with generally accepted accounting principles requires the Company's management to make certain estimates and assumptions for the reporting periods covered by the financial statements. These estimates and assumptions affect the reported amounts of assets, liabilities, revenues and expenses. Actual amounts could differ from these estimates. The Company's one industry segment is the ownership and operation of restaurant/entertainment Complexes (a "Complex" or "Store") under the name "Dave \& Buster's" which are located in Texas, Georgia, Pennsylvania, Illinois, Florida, Maryland, California, Ohio, Colorado, Michigan, New York, and Missouri.

NOTE 3: RECENT ACCOUNTING PRONOUNCEMENTS
In April 1998, the Accounting Standards Executive Committee of the American Institute of Certified Public Accountants issued a Statement of Position ("SOP") 98-5 entitled "Reporting on the Costs of Start-Up Activities". The SOP, was effective for fiscal years beginning after December 15, 1998, requires entities to expense as incurred all start-up and preopening costs that are not otherwise capitalizable as long-lived assets. Restatement of previously issued annual financial statements was not permitted by the SOP, and entities were not permitted to report the pro forma effects of the retroactive application of the new accounting standard. The Company adopted the SOP in the first quarter of fiscal 1999 and recorded a charge for the cumulative effect of a change in an accounting principle of approximately \(\$ 4,687\) net of income tax benefits of approximately \(\$ 2,928\).

\section*{NOTE 4: CONTINGENCIES}

The Company is subject to certain legal proceedings and claims that arise in the ordinary course of its business. In the opinion of management, based on discussions with and advice of legal counsel, the

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amount of ultimate liability with respect to these actions will not materially affect the consolidated results of operations or financial condition of the Company.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (DOLLARS IN THOUSANDS)

Results of Operations - 13 Weeks Ended October 31, 1999 Compared to 13 Weeks Ended November 1, 1998

Total revenues increased to \(\$ 58,988\) for the 13 weeks ended October 31, 1999 from \(\$ 45,409\) for the 13 weeks ended November 1, 1998, an increase of \(\$ 13,579\) or \(30 \%\). The increase in revenues was attributable to incremental revenues from eight complexes opened after August 2, 1998. Revenues at comparable Stores decreased \(6.2 \%\) for the 13 weeks ended October 31, 1999. The decrease in comparable stores revenues was primarily attributable to reduced traffic at the Stores. Total revenues for the 13 weeks ended August 1, 1999 from the Bass licensing agreement were \(\$ 91\).

Cost of revenues increased to \(\$ 11,600\) for the 13 weeks ended October 31,1999 from \(\$ 9,071\) for the 13 weeks ended November 1 , 1998 , an increase of \(\$ 2,529\) or \(28 \%\). The increase was principally attributable to the \(30 \%\) increase in revenues. As a percentage of revenues, cost of revenues decreased to \(19.7 \%\) in the 13 weeks ended October 31, 1999 from \(20.0 \%\) in the 13 weeks ended November 1, 1998 due to lower food and beverage costs offset by higher amusement costs.

Operating payroll and benefits increased to \(\$ 19,145\) for the 13 weeks ended October 31, 1999 from \(\$ 13,711\) for the 13 weeks ended November 1, 1998, an increase of \(\$ 5,434\) or \(40 \%\). As a percentage of revenue, operating payroll and benefits increased to \(32.5 \%\) in the 13 weeks ended October 31,1999 from \(30.2 \%\) in the 13 weeks ended November 1, 1998 due to higher variable and fixed labor
costs.

Other restaurant operating expenses increased to \(\$ 16,427\) for the 13 weeks ended October 31, 1999 from \(\$ 11,315\) for the 13 weeks ended November 1, 1998, an increase of \(\$ 5,112\) or \(45 \%\). As a percentage of revenues, other restaurant operating expenses were \(27.8 \%\) of revenues in the 13 weeks ended October 31, 1999 as compared to \(24.9 \%\) of revenues in the 13 weeks ended November 1, 1998. Other restaurant operating expenses were higher due to increased fixed and occupancy costs at the Stores.

General and administrative increased to \(\$ 3,681\) for the 13 weeks ended October 31, 1999 from \(\$ 2,690\) for the 13 weeks ended November 1, 1998, an increase of \(\$ 991\) or \(37 \%\). The increase over the prior comparable period resulted from increased administrative payroll and related costs for new personnel, and additional costs associated with the Company's growth plans. As a percentage of revenues, general and administrative expenses increased to \(6.2 \%\) in the 13 weeks ended October 31, 1999 from 5.9\% in the 13 weeks ended November 1, 1998.

Depreciation and amortization increased to \(\$ 5,246\) for the 13 weeks ended October 31, 1999 from \(\$ 3,134\) for the 13 weeks ended November 1, 1998, an increase of \(\$ 2,112\) or \(67 \%\). As a percentage of revenues, depreciation and amortization increased to 8.9\% from 6.9\% for the comparable prior period. The increase was attributable to the eight new Stores opened after August 2, 1998.

Beginning in fiscal 1999, in accordance with the adoption of SOP 98-5 (see note 3), the Company expenses all costs incurred during start-up activities, including preopening costs, as incurred. Preopening costs incurred and recorded as expense for the 13 weeks ended October 31, 1999 were \(\$ 1,540\). The amount of preopening costs recorded for fiscal 1998 represents preopening costs which were amortized over the 12 months following opening. This amortization expense for the 13 weeks

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ended November 1, 1998 was \(\$ 1,100\). The timing of Complex openings affects the amount of such costs in any given period.

Interest expense for the 13 weeks ended October 31, 1999 was \(\$ 988\) versus an interest income of \(\$ 7\) for the 13 weeks ended November 1, 1998. The increase was primarily due to higher average debt in 1999 versus 1998.

The effective tax rate for the 13 weeks ended October 31, 1999 was \(36.6 \%\) as compared to \(37.8 \%\) for the 13 weeks ended November 1, 1998, as the result of a lower effective state tax rate.

Results of Operations - 39 Weeks Ended October 31, 1999 Compared to 39 Weeks Ended November 1, 1998

Total revenues increased to \(\$ 176,305\) for the 39 weeks ended October 31, 1999 from \(\$ 125,017\) for the 39 weeks ended November 1, 1998, an increase of \(\$ 51,288\) or 41\%. The increase in revenues was attributable to incremental revenues from ten complexes opened after February 1, 1998. Revenues at comparable Stores decreased 1.2 for the 39 weeks ended October 31, 1999. Total revenues for the 39 weeks ended October 31, 1999 from the Bass licensing agreement were \(\$ 268\).

Cost of revenues increased to \(\$ 33,295\) for the 39 weeks ended October 31, 1999
from \(\$ 24,666\) for the 39 weeks ended November 1,1998 , an increase of \(\$ 8,629\) or
\(35 \%\). The increase was principally attributable to the \(41 \%\) increase in revenues. As a percentage of revenues, cost of revenues decreased to \(18.9 \%\) in the 39 weeks ended October 31, 1999 from \(19.7 \%\) in the 39 weeks ended November 1, 1998 due to lower food, beverage and amusement costs.

Operating payroll and benefits increased to \(\$ 54,814\) for the 39 weeks ended October 31, 1999 from \(\$ 36,360\) for the 39 weeks ended November 1, 1998, an increase of \(\$ 18,454\) or \(51 \%\). As a percentage of revenue, operating payroll and benefits increased to \(31.1 \%\) in the 39 weeks ended October 31, 1999 from \(29.1 \%\) in the 39 weeks ended November 1, 1998 due to higher variable and fixed labor costs.

Other restaurant operating expenses increased to \(\$ 47,051\) for the 39 weeks ended October 31,1999 from \(\$ 31,864\) for the 39 weeks ended November 1, 1998, an increase of \(\$ 15,187\) or \(48 \%\). As a percentage of revenues, other restaurant
operating expenses were \(26.7 \%\) of revenues in the 39 weeks ended October 31, 1999 as compared to \(25.5 \%\) of revenues in the 39 weeks ended November 1, 1998. Other restaurant operating expenses were higher due to increased occupancy costs at the Stores offset by lower utilities costs.

General and administrative increased to \(\$ 10,776\) for the 39 weeks ended October 31, 1999 from \(\$ 7,597\) for the 39 weeks ended November 1, 1998, an increase of \(\$ 3,179\) or \(42 \%\). The increase over the prior comparable period resulted from increased administrative payroll and related costs for new personnel, and additional costs associated with the Company's growth plans. As a percentage of revenues, general and administrative expenses were flat at \(6.1 \%\) for both the 39 weeks ended October 31, 1999 and the 39 weeks ended November 1, 1998.

Depreciation and amortization increased to \(\$ 14,109\) for the 39 weeks ended October 31, 1999 from \(\$ 8,377\) for the 39 weeks ended November 1, 1998, an increase of \(\$ 5,732\) or \(68 \%\). As a percentage of revenues, depreciation and amortization increased to \(8.0 \%\) from \(6.7 \%\) for the comparable prior period. The increase was attributable to new Stores opened after February 1, 1998.

Beginning in fiscal 1999, in accordance with the adoption of SOP 98-5 (see note 3), the Company expenses all costs incurred during start-up activities, including preopening costs, as incurred.

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Preopening costs incurred and recorded as expense for the 39 weeks ended October 31,1999 were \(\$ 4,697\). The amount of preopening costs recorded for fiscal 1998 represents preopening costs which were amortized over the 12 months following opening. This amortization expense for the 39 weeks ended November 1, 1998 was \(\$ 3,067\). The timing of Complex openings affects the amount of such costs in any given period.

Interest expense for the 39 weeks ended October 31, 1999 was \(\$ 2,026\) versus an interest income of \(\$ 419\) for the 39 weeks ended November 1, 1998. The increase was primarily due to higher average debt in 1999 versus 1998.

The effective tax rate for the 39 weeks ended October 31, 1999 was \(36.8 \%\) as compared to \(37.8 \%\) for the 39 weeks ended November 1, 1998, and the result of a lower effective state tax rate.

\section*{Liquidity and Capital Resources}

Cash flows from operations decreased to \(\$ 16,089\) for the 39 weeks ended October 31, 1999 from \(\$ 20,264\) for the 39 weeks ended November 1, 1998. The decrease was attributable to a decrease in net income.

The Company has a secured revolving line of credit, which permits borrowing up to a maximum of \(\$ 100,000\). Borrowings under this facility bear interest at a floating rate based on the London Interbank Offered Rate ("LIBOR") or, at the Company's option, the bank's prime rate plus, in each case, a margin based upon financial performance (7.3\% at October 31, 1999) and is secured by all capital stock or equity interest in the stock of the Company and its subsidiaries. The facility, which matures in May 2001, has certain financial covenants including a minimum consolidated tangible net worth level, a maximum leverage ratio, minimum fixed charge coverage, and maximum level of capital expenditures on new Stores. At October 31, 1999, \(\$ 13,620\) was available under this facility.

On July 29, 1999 the Company terminated its interest rate swap agreement that fixed its variable-rate debt to fixed-rate debt on notional amounts aggregating \(\$ 45,000\). The terminated agreement resulted in a \(\$ 40\) gain being recognized during the period.

The Company's plan is to open six and four complexes in fiscal 1999 and 2000, respectively. The Company estimates that its capital expenditures will be approximately \(\$ 68,000\) and \(\$ 56,000\) for 1999 and 2000 , respectively. The Company intends to finance this development with cash flow from operations, the senior revolving credit facility, and other additional capital resources which management is currently pursuing. However, there is no assurance that the Company can secure these additional resources. During 1999, the Company has opened new complexes in San Antonio, Texas, Atlanta, Georgia, St. Louis, Missouri, Austin, Texas and Jacksonville, Florida.

Impact of the Year 2000 Issues
The Company's comprehensive Year 2000 initiative is designed to ensure that there is no adverse effect on the Company's core business operations and that transactions with customers, suppliers and financial institutions are fully supported. The Company is substantially complete with these efforts as of October 31, 1999. The Company spent approximately \(\$ 3.5\) million on new software, which replaced existing software that might not have been year 2000 compliant. Such costs were capitalized. While the Company believes its planning efforts are adequate to address its Year 2000 concerns, there can be no guarantee that the systems of other companies on which the Company's systems and operations rely will be converted on a timely basis and will not have a material effect on the Company.

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"Safe Harbor" Statement Under the Private Securities Litigation Reform Act of 1995

Certain statements in this Report on Form 10-Q constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties, and other factors which may cause the actual results, performance, or achievements expressed or implied by such forward-looking statements. Such factors include, among others, the following: general economic and business conditions; competition; availability, locations and terms of sites for Complex development; quality of management; changes in, or the failure to comply with, government regulations; and other risks indicated in this filing and discussed under "Risks" in the Company's Form 10-K filed with the Securities and Exchange Commission.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) Exhibits

27 Financial Data Schedule
(b) Reports on Form 8-K

No reports on Form \(8-K\) were filed during the 39 weeks ended October 31, 1999.

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\section*{SIGNATURE}

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DAVE \& BUSTER'S
INC.

Dated: December 15, 1999
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Dated: December 15, 1999
by /s/ David O. Corriveau


David O. Corriveau
Co-Chairman of the Board, Co-Chief Executive Officer and President
by /s/ Charles Michel

Charles Michel
Vice President,

EXHIBIT
NUMBER

\section*{DESCRIPTION}
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Financial Data Schedule
<ARTICLE> 5
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